

Qty Purchase Agreement QPA Number	Page
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Requisition Nbr.:	MRO RFP 7-11
Effective Date:	07/16/2007
Expiration Date:	07/15/2009
Agency Number:	
Facility:	All State Agency ASA
Vendor Federal ID:	350201490
Vendor Telephone Nbr:	317-923-3211
Name Of Contact Pers:	SALLY MATTINGLY
FAX Number:	317-925-4596

Name and Address of Vendor: BRULIN CORPORATION
Cntct: SALLY MATTINGLY
2920 DR ANDREW J BROWN AVE.
PO BOX 270
INDIANAPOLIS IN 46205

In accordance with your bid, submitted in response to the above referenced solicitation, the Vendor agrees that the Indiana Department of Administration, Procurement Division, has the option to purchase the items listed below under the terms of this agreement.

The Vendor agrees to charge these prices for any products ordered on any QPA release received after the expiration of the QPA but issued prior to the expiration date. The quantity listed herein is an estimate of the requirements. The state may order substantially more or substantially less pursuant to the terms of this agreement.

Orders are to be delivered only upon receipt of properly approved Quantity Purchase Award Release.

Line Number	Quantity	UNIT	Article and Description	Unit Price
			<p>This is an award of a Quantity Purchase Agreement for Chemicals</p> <p>QPA can be mutually renewed yearly for two additional years.</p> <p>Quantities are estimates and could be more or less.</p> <p>RE: QPA# 10151</p> <p>Order processing available from this vendor: Catalog (Peoplesoft)</p> <p>MRO QPA contact information: Vendor Manager: Mike DuValle Phone: (317) 232-3035 E-mail: mduvalle@idoa.in.gov</p> <p>Vendor contact: Mike Falkowski Phone: (800) 776-7149 E-mail: mfalkowski@brulin.com</p> <p>Pricing*: Web page regarding prices for market basket items: http://www.in.gov/idoa/proc/mro.html Discount schedule for non-market basket items: Information TBD *IMPORTANT: Please continue to order chemical products through PEN Products. If they cannot supply the chemical products you need, you may search Brulin's non-market basket catalog.</p> <p>MRO QPA categories supported by this vendor: -Chemical (Janitorial)</p> <p>MRO QPA contract information: -RFP-7-11 submitted by IDOA -Vendors to provide reduced prices and significant discounts. -Target: 100% fill rate. -All orders are FOB Destination with no shipping charges for all products included in all MRO contracts. -All payments shall be made in arrears in conformance with State fiscal policies and procedures. -Backorders will not be billed until shipped. Vendor will make every effort to accommodate your needs. -On select contracts, vendors allow purchases through their retail stores. -Account Managers and vendor representatives available to discuss your needs and how their products will help you meet them.</p> <p>MRO QPA best practices: -Research the products! -Alert Vendor Manager if an error occurs while placing an order via punch-out. -Important: Closely monitor what is in your shopping cart! -Alert Vendor Manager if an error occurs while placing an order via catalog method. -Important: Always double-check the order for correctness before converting from a requisition to a PO! -Notify Account Executive or vendor's Customer Service if there is a discrepancy in product count (vs. shipping documents), and / or Damaged product. Take digital pictures (at your discretion). -Advise Vendor Manager on all quality or customer service issues via Issue Logs, Commodity User Group meetings or direct correspondence.</p>	

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<p>Except for special orders and circumstance, contractor will use reasonable best efforts to ensure that orders placed shall be dock delivery or otherwise specified and mutually agreed upon delivery within seventy-two (72) hours.</p> <p>Brulin has agreed to extend the pricing terms of this contract to non-governmental entities (universities, cities, towns, counties, municipalities, quasi-agencies, elected officials, etc). To establish an account with Brulin with these pricing terms, please contact Brulin directly (contact information can be found on the QPA page). You may need to provide proof that you represent a non-governmental entity and will to reference the QPA number.</p> <p>The Department of Administration Procurement Staff will be meeting with Brulin regularly to discuss issues, concerns and overall activity related to this Contract. It is critical that agencies report any issues or concerns they experience to Michael Duvalle at mduvalle@idoa.in.gov. Issues must be reported as soon as they arise to ensure an expedient investigation and resolution.</p> <p>Vendor must be able to allow Mutiple Delivery on one QPA Purchase Order</p> <p>The awarded vendor must maintain, at a minimum, the following information and be capable of supplying a report within one week of a request by the State:</p> <ol style="list-style-type: none"> 1. Quantity and Type of Products, including any options, purchased by any State Agency and/or Political Subdivision, separated by each. 2. Total Dollar value of purchases made, separated by State Agency and/or Political Subdivision <p>If the M/WBE participation level will exceed or fail to meet the goals outlined in the contractor's proposal, you must notify the M/WBE office immediately at MWDBE@idoa.in.gov. In the event that the contractor fails to report changes in participation attainment, demonstrate a good faith effort to reach the participation goals, pay the MBE and WBE in a timely manner or satisfactorily resolve any outstanding claims, the department may elect to withhold a disputed amount from the payments due to the contractor</p>				
1	99,999,999.00	DR	000000000100033710 Intermediate, manufacturing, to make heavy duty floor cleaner (Component A) EXACT MATCH	4,850.0000
2	99,999,999.00	DR	000000000100033711 Intermediate, manufacturing, to make heavy duty floor cleaner (Component B) EXACT MATCH	970.0000
3	99,999,999.00	DR	000000000100033712 Intermediate, manufacturing, for making deep scrub liquid detergents (surfactant conc.) EXACT MATCH	3,995.0000
4	99,999,999.00	GAL	000000000100033713 Intermediate, manufacturing, intermediate for making deep scrub liquid detergents (dye conc.) EXACT MATCH	660.0000
5	99,999,999.00	DR	000000000100033714 Intermediate, manufacturing, intermediate for making water based concrete seal Comp A EXACT MATCH	4,480.0000
6	99,999,999.00	DR	000000000100033715 Intermediate, manufacturing, for making water based concrete seal Comp B EXACT MATCH	599.0000
7	99,999,999.00	TE	000000000100033716 Intermediate, manufacturing, for making EPA Approved disinfectant and sanitizer EXACT MATCH	1,788.0000
8	99,999,999.00	DR	000000000100033717 Intermediate, manufacturing, for making EPA Approved disinfectant and sanitizer EXACT MATCH	365.0000

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Line Number	Quantity	UNIT	Article and Description	Unit Price
9	99,999,999.00	TE	000000000100033718 Intermediate, manufacturing, for making power stripper EXACT MATCH	3,619.0000
10	99,999,999.00	DR	000000000100033719 Intermediate, manufacturing, for making power stripper EXACT MATCH	732.0000
11	99,999,999.00	TE	000000000100033720 Intermediate, manufacturing, for making EPA approved sanitizer for use in food processing areas EXACT MATCH	2,948.0000
12	99,999,999.00	DR	000000000100033721 Intermediate, manufacturing, for making EPA approved sanitizer for use in food processing areas EXACT MATCH	598.0000
13	99,999,999.00	TE	000000000100033722 Intermediate, manufacturing, for making high solids high performance floor finish for all buffing burnishing programs EXACT MATCH	3,518.0000
14	99,999,999.00	DR	000000000100033723 Intermediate, manufacturing, for making high solids high performance floor finish for all buffing burnishing programs EXACT MATCH	720.0000
15	99,999,999.00	TE	000000000100033724 Intermediate, manufacturing, for manufacturing non-alkaline disinfectant EXACT MATCH	4,936.0000
16	99,999,999.00	DR	000000000100033725 Intermediate, manufacturing, for manufacturing non-alkaline disinfectant EXACT MATCH	996.0000
17	99,999,999.00	DR	000000000100033726 Intermediate, manufacturing, for making bioenzyme drain cleaner/maintainer EXACT MATCH	369.0000
18	99,999,999.00	DR	000000000100033727 Intermediate, manufacturing, for making citrus spray and wipe cleaner EXACT MATCH	467.5000
19	99,999,999.00	DR	000000000100033728 Intermediate, manufacturing, for making solvent based non-alcohol non-ammonia glass cleaner EXACT MATCH	990.0000
20	99,999,999.00	DR	000000000100033729 Cleanser, creme EXACT MATCH	639.0000
21	99,999,999.00	DR	000000000100033730 Intermediate, manufacturing, for making neutral cleaner for floor finish EXACT MATCH	427.0000
22	99,999,999.00	DR	000000000100033731 Intermediate, manufacturing, for hospital grade neutral disinfectant EXACT MATCH	659.0000
23	99,999,999.00	DR	000000000100033732 Polish, Furniture, Non-Aerosol, Lemon Scent , Functional equivalent	792.0000
24	99,999,999.00	TE	000000000100033733 Cleaner, Bathroom, Non-acid,EPA registered as disinfectant and sanitizer HBV effective EXACT MATCH	1,788.0000
25	99,999,999.00	DR	000000000100033734 Cleaner, Bathroom, Non-acid, EPA registered as disinfectant and sanitizer HBV effective EXACT MATCH	365.0000
26	99,999,999.00	DR	000000000100033735 Cleaner, No-Rinse, Bio-Enzyme, Functional equivalent,	234.0000
27	99,999,999.00	TE	000000000100033736 Intermediate, manufacturing, for making floor finish	3,025.0000

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Line Number	Quantity	UNIT	Article and Description	Unit Price
			cleaner / maintainer EXACT MATCH	
28	99,999,999.00	DR 000000000100033737	Intermediate, manufacturing, for making floor finish cleaner / maintainer EXACT MATCH	605.0000
29	99,999,999.00	DR 000000000100033738	Intermediate, manufacturing, for making phosphoric acid shower room cleaner EXACT MATCH	2,230.0000
30	99,999,999.00	DR 000000000100033739	Intermediate, manufacturing, for making phosphoric acid shower room cleaner EXACT MATCH	446.0000
31	99,999,999.00	TE 000000000100033740	Intermediate, manufacturing, to make Green Seal approvable cleaner/degreaser EXACT MATCH	2,200.0000
32	99,999,999.00	DR 000000000100033741	Intermediate, manufacturing, to make Green Seal approvable cleaner/degreaser EXACT MATCH	440.0000
33	99,999,999.00	TE 000000000100033742	Intermediate, manufacturing, to make Green Seal approvable glass cleaner EXACT MATCH	4,950.0000
34	99,999,999.00	DR 000000000100033743	Intermediate, manufacturing, to make Green Seal approvable glass cleaner EXACT MATCH	990.0000
35	99,999,999.00	TE 000000000100033744	Intermediate, manufacturing, to make Green Seal approvable neutral floor finish cleaner EXACT MATCH	3,050.0000
36	99,999,999.00	DR 000000000100033745	Intermediate, manufacturing, to make Green Seal approvable neutral floor finish cleaner EXACT MATCH	610.0000
37	99,999,999.00	DR 000000000100033746	Intermediate, manufacturing, to make Green Seal approvable stripper (Comp A) EXACT MATCH	4,950.0000
38	99,999,999.00	DR 000000000100033747	Intermediate, manufacturing, to make Green Seal approvable stripper (Comp B) EXACT MATCH	1,155.0000
39	99,999,999.00	DR 000000000100033748	Intermediate, manufacturing, to make Green Seal approvable floor finish (Comp A) EXACT MATCH	5,885.0000
40	99,999,999.00	DR 000000000100033749	Intermediate, manufacturing, to make Green Seal approvable floor finish (Comp B) EXACT MATCH	1,045.0000
41	99,999,999.00	DR 000000000100043819	Intermediate, manufacturing, to make a DfE environmentally responsible floor cleaner & maintainer (Comp A)	1,265.0000
42	99,999,999.00	DR 000000000100043820	Intermediate, manufacturing, to make a DfE environmentally responsible floor cleaner & maintainer (Comp B)	10,145.0000

The following UN/CEFACT Unit of Measure Common Codes are used in this document:

DR	Drum
GAL	GALLON
TE	TOTES

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State Form 9955(R9/8-02)-Electronic Version-Approved by State Board Of Accounts, 2002